

# Trade and Investment Opportunities in Tonga

MINISTRY OF TRADE & ECONOMIC DEVELOPMENT NOVEMBER, 2020.



## OUTLINE;

- 1. Overview
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#### **OVERVIEW**

Population : 100,651 (2016 census)

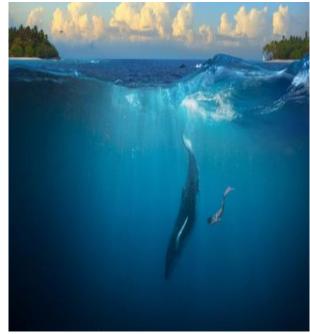
➤ Land Area: 748 square kilometers

➤ GDP: \$655 million

> Per Capita: \$6,496

➤ Major Industries: Fisheries, Agriculture, Tourism and Manufacturing.







#### **OVERVIEW**

- Major Export Products: Squash, Kava Powder, Frozen Fish and Frozen Yam
- Export Countries: New Zealand, United States, Australia and Japan.
- Major Import Products: Petroleum oils, Electric motors and generators, Machinery plant and Laboratory equipment.
- Import Countries: New Zealand, Singapore, United States and China.
- ➤ Trade Balance: -\$.5 million.
- ➤ Major sectors for foreign investment: Service, Manufacturing, and Tourism.











#### REGULATORY FRAMEWORK

- Foreign Investment Act 2020
  - Definition of a foreign investor
  - Streamline of foreign investment processes
- > Foreign Investment Regulation 2006
  - Review of the reserve and restricted lists.
- ➤ Business Licenses Act 2016
- Companies Act 1995
- > Taxation
  - Personal Income Tax
  - Business Income Tax



#### REASONS TO INVEST IN TONGA;

- ✓ Streamlining of foreign investment registration
- Ease of doing business
- ✓ Development of investor friendly policies
- Protection of investors
- ✓ Remaining Kingdom (monarchy) in the Pacific
- Extremely rich soils and excellent growing climate
- ✓ Currently under-developed tourism sector with high potential, including in eco-tourism
- Unique heritage and Tongan culture
- ✓ Varied marine life and marine culture (especially whales)



#### GOVERNMENT INCENTIVES

- ✓ Ease of doing business
- ✓ Duty exemptions
- ✓ Business visa for foreign investors and families.
- ✓ Investment facilitation



## INVESTMENT PRIORITY SECTORS;

- **❖** Tourism
- Fisheries and Marine Businesses
- Agriculture
- Manufacturing
- Construction & Energy Sector



### INVESTMENT FACILITATION;

- > Investment Promotion Unit
- ➤ Online platforms
  - MTED Website <u>www.mted.gov.to</u>
  - Tonga Trade Portal <a href="https://tonga.tradeportal.org/">https://tonga.tradeportal.org/</a>
  - Business Registries Office Tonga www.businessregistries.gov.to

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